



THE RITZ-CARLTON  
YACHT COLLECTION

# HOSTING MEETINGS AND INCENTIVE GROUPS

AUGUST 2021

# WEBEX EVENTS HOUSEKEEPING

## Your Participation

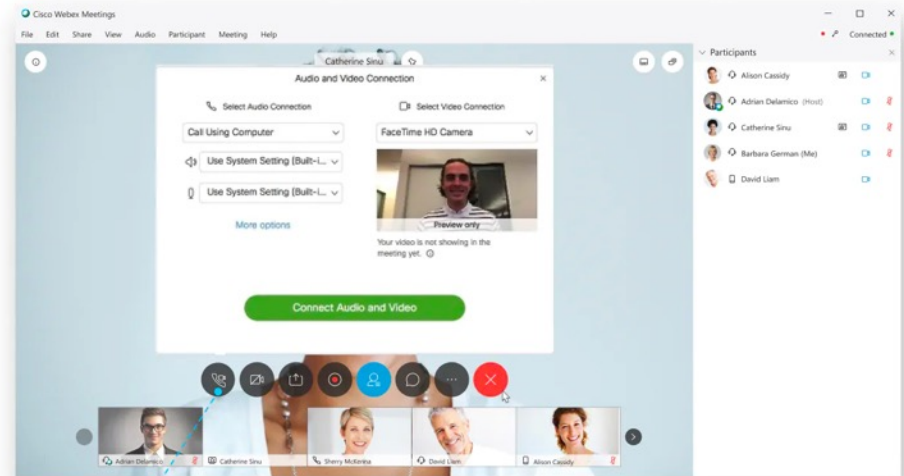
### Join audio:

- When connected, a phone or headset icon should appear next to your name in the Participants panel.
- If connected using your computer, try increasing the volume on your speakers or headset.

### Questions/Comments:

- Submit questions and comments via the Q&A panel.
- Please continue to submit your text questions and comments using the Q&A Panel

**Note:** Today's presentation is being recorded and will be sent out within 24-48 hours.



Connect Audio  
and Video

# INTRODUCING EVRIMA



SETTING SAIL IN 2022

MEANING: DISCOVERY; ORIGIN: GREEK

Evrima inspires travelers to immerse themselves in exceptional experiences, explore new destinations and foster the spirit of adventure

# MEET OUR SALES TEAM



**ANGELA COMPOSTO**  
SVP, Sales & Marketing

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# YACHT SPECIFICATIONS



624  
FEET  
(190 METERS)

25,400  
TONS

149  
SUITES

298  
GUESTS

246  
CREW

1 to 1.21  
CREW-TO-GUEST  
RATIO

1 to 85.2  
GUEST-TO-SPACE  
RATIO

# SERVICE



## SERVICE AT A GOLD STANDARD

Legendary service is provided by the Ladies and Gentlemen of The Ritz-Carlton, with almost one crew member for every guest.

- WARM
- SINCERE
- PERSONALIZED
- ANTICIPATORY

# ONE OF THE HIGHEST SPACE RATIOS AT SEA

Measuring 624 feet in length and accommodating no more than 298 guests, *Evrima* has one of the highest space ratios in luxury cruise, with **85.2 square feet of space per guest**.

CRUISE LINE	SHIP(S)	LENGTH (FT)	LENGTH (M)	TONNAGE	GUESTS	CREW	CREW-TO-GUEST RATIO	GUEST-TO-SPACE RATIO
RCYC	<i>Evrima</i>	624	190	25,400	298	246	1 to 1.2	1 to 85.2
REGENT	<i>Seven Seas Explorer</i>	735	224	55,254	750	552	1 to 1.4	1 to 73.7
CRYSTAL	<i>Crystal Serenity</i>	820	250	68,870	980	655	1 to 1.5	1 to 70.3
SILVERSEA	<i>Silver Muse</i>	698	213	40,700	596	411	1 to 1.5	1 to 68.3
SEABOURN	<i>Seabourn Encore, Ovation</i>	690	210	40,350	600	419	1 to 1.4	1 to 67.3

*The guest to space ratio divides the amount of ship space (gross registered tonnage) by the number guests. The higher the space ratio, the more space per person.*

# THE LUXURY YACHT EXPERIENCE

Designed to combine the luxury lifestyle of The Ritz-Carlton with the casual freedom of a yachting vacation, The Ritz-Carlton Yacht Collection will offer itineraries at a relaxed pace and introduce guests to the local cultures of each destination through curated immersive experiences ashore.

ALL-INCLUSIVE VALUE

PERSONALIZED SERVICE OF  
THE RITZ-CARLTON®

MULTIPLE DINING  
EXPERIENCES, 24-HOUR IN-  
SUITE DINING, PLUS  
SPECIALTY DINING

ALL-SUITE  
ACCOMMODATIONS, EACH  
WITH PRIVATE TERRACE

UNIQUE MARINA-STYLE  
PLATFORM, DIRECT ACCESS  
TO WATER

VARIETY OF SOCIAL SPACES  
FOR RECEPTIONS &  
ENTERTAINMENT

RELAXED YACHTING PACE,  
OVERNIGHTS & DAYTIME  
PORTS OF CALL

CURATED, IMMERSIVE  
DESTINATION EXPERIENCES  
ASHORE

# ALL-INCLUSIVE VALUE



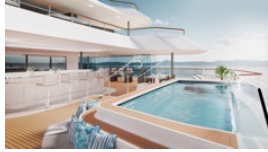
- LUXURY ALL-SUITE ACCOMMODATIONS
- MULTIPLE DINING EXPERIENCES, INCLUDING 24-HOUR IN-SUITE DINING
- BEVERAGES IN-SUITE AND THROUGHOUT THE YACHT
- ONBOARD ACTIVITIES AND ENTERTAINMENT
- ONBOARD GRATUITIES
- WI-FI

# DINING EXPERIENCES

INCLUDED

OPEN SEATING

MISTRAL



TALAAAT NAM



THE POOL HOUSE



THE EVRIMA ROOM



LIGHT BITES

THE BAR



THE LIVING ROOM



THE MARINA TERRACE



24-HOUR IN-SUITE DINING



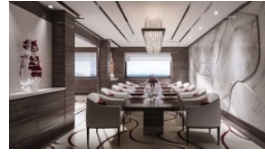
ADDITIONAL FEE

SPECIALTY\*

S.E.A.

DINING PRIVÉE

*\*Reservations required*



MISTRAL  
MEDITERRANEAN INSPIRED  
DECK 8





THE POOL HOUSE  
CASUAL VARIETY  
DECK 5



THE EVRIMA ROOM

LOCALLY INSPIRED

DECK 4









THE LIVING ROOM  
COFFEES AND PASTRIES  
DECK 4



THE MARINA TERRACE  
COCKTAILS AND LIGHT BITES  
DECK 3





# OUR SUITES

- 149 SUITES, EACH WITH PRIVATE OCEAN-VIEW TERRACE
- HIGHEST PERCENTAGE OF LARGER SUITES IN LUXURY CRUISING
- TWO OWNER'S SUITES, EACH WITH PRIVATE WHIRLPOOL
- LOFTS AND COMBINABLE SUITES WITH FLEXIBLE CONFIGURATION
- SUPERIOR GUEST AMENITIES



# SUITE AMENITIES AND FEATURES

Wake up every morning relaxed and carefree in one of our 149 expertly appointed suites. Designed to combine the modern elegance of The Ritz-Carlton with the casual luxury of the world's most magnificent super yachts, our suites set a new standard for luxury travel.

PRIVATE OCEAN-VIEW  
TERRACE

DOUBLE VANITY  
BATHROOMS

ESPRESSO MACHINE  
WITH COMPLIMENTARY  
COFFEES AND TEAS

24-HOUR IN-SUITE  
DINING

COMPLIMENTARY WI-FI

LUXURIOUS CUSTOM  
KING BED SYSTEM AND  
LINENS

MINI-BAR PROVISIONED  
TO GUESTS'  
PREFERENCES

COMPLIMENTARY  
BOTTLE OF CHAMPAGNE  
UPON ARRIVAL

INDIVIDUAL ROBE AND  
SLIPPERS

ACCESS TO A PERSONAL  
CONCIERGE IN ALL SUITE  
CATEGORIES

# SUITES AT A GLANCE

THE OWNER'S SUITE



SUITE: 1091 SQ FT | 101 SQ M  
TERRACE: 635 SQ FT | 59 SQ M  
QUANTITY: 2

THE VIEW SUITE



SUITE: UP TO 574 SQ FT | 53 SQ M  
TERRACE: UP TO 129 SQ FT | 12 SQ M  
QUANTITY: 4

THE LOFT SUITE



SUITE: 611 SQ FT | 57 SQ M  
TERRACE: 81 SQ FT | 7.5 SQ M  
QUANTITY: 12

THE GRAND SUITE



SUITE: 587 SQ FT | 55 SQ M  
TERRACE: UP TO 118 SQ FT | 11 SQ M  
QUANTITY: 14

THE SIGNATURE SUITE



SUITE: 429 SQ FT | 40 SQ M  
TERRACE: UP TO 118 SQ FT | 11 SQ M  
QUANTITY: 27

THE TERRACE SUITE



SUITE: 300 SQ FT | 28 SQ M  
TERRACE: UP TO 81 SQ FT | 7.5 SQ M  
QUANTITY: 90

THE OWNER'S SUITE

QUANTITY: 2

SUITE: 1091 SQ FT | 101 SQ M

TERRACE: 635 SQ FT | 59 SQ M





# THE VIEW SUITE

QUANTITY: 4  
SUITES 732-733

SUITE: 544 SQ FT | 51 SQ M  
TERRACE: 108 SQ FT | 10 SQ M

SUITES 734-735

SUITE: 574 SQ FT | 53 SQ M  
TERRACE: 129 SQ FT | 12 SQ M





## THE LOFT SUITE

QUANTITY: 12  
SUITE: 611 SQ FT | 57 SQ M  
TERRACE: 81 SQ FT | 7.5 SQ M





# THE GRAND SUITE

QUANTITY: 14

SUITE: 587 SQ FT | 55 SQ M

TERRACE 108-118 SQ FT | 10-11 SQ M





THE SIGNATURE SUITE

QUANTITY: 27

SUITE: 429 SQ FT | 40 SQ M

TERRACE: 81-118 SQ FT | 7.5-11 SQ M





THE TERRACE SUITE

QUANTITY: 90

SUITE: 300 SQ FT | 28 SQ M

TERRACE: 54-81 SQ FT | 5-7.5 SQ M



# CONNECTING AND CONVERTIBLE SUITES

All suites are designed for two (2) guests, but many can be connected to satisfy the needs of families or to appeal to meeting planners. An innovative system offers the flexibility to transform connecting suites into larger spaces by removing a panel of the wall.

All connecting suites include:

- An expanded private terrace
- Two (2) luxury custom king bed sleep systems
- Two (2) in-suite safes
- Two (2) double vanity bathrooms, each with a modern shower system
- Three (3) digital flat screen televisions
  - Two (2) in Terrace-to-Terrace configurations

Terrace-to-Grand (connected)



Terrace-to-Signature (convertible)



Terrace-to-Terrace (convertible)



# CONNECTING AND CONVERTIBLE SUITES

## INNOVATIVE WALL SYSTEM

Flexible configuration options allow connecting suites to expand to satisfy the needs of families to appeal to meeting planners seeking to provide similar accommodations for their top performers.

The opening measures 7.2 feet wide by 7.2 feet high (2.2 meters wide by 2.2 meters high).

## CONNECTING SUITES

Of the 149 suites on board, the connecting suites total 43 single-suite configurations. If all connecting suites are utilized as single-suite configurations, inventory reduces to 106 suites.

Select Terrace Suites (18 total) are convertible suites that can be configured as an extended living and dining area or remain a second bedroom when connected to the adjacent suite.

Three (3) combinations of suite categories are available for connecting suites:

Terrace-to-Terrace: 24 total (12 Convertible)

Terrace-to-Signature: 7 total (Three (3) Convertible)

Terrace-to-Grand: 12 total (Three (3) Convertible)

THE TERRACE SUITE  
CONVERTIBLE WITH DINING TABLE



# SUITE DIMENSIONS

SUITE CATEGORY	NO.	SUITE SIZES FEET <sup>2</sup>   METER <sup>2</sup>	TERRACE SIZES FEET <sup>2</sup>   METER <sup>2</sup>
THE OWNER'S SUITE	2	1091   101	635   59
THE VIEW SUITE	4	544 - 574   51 - 53	108-129   10-12
THE LOFT SUITE	12	611   57	81   7.5
THE GRAND SUITE	14	587   55	108-118   10-11
THE SIGNATURE SUITE	27	429   40	81-118   7.5-11
THE TERRACE SUITE	90	300   28	54-81   5-7.5
	149 Total		

Of the 149 suites on board, three are ADA Suites: one Signature Suite and two Terrace Suites

# THE MARINA

MULTI-FUNCTIONAL PLATFORM

DIRECT ACCESS TO THE WATER FROM DECK 3

COMPLIMENTARY WATERSPORTS DURING  
PORT DAYS WHILE AT ANCHOR\*

- PADDLEBOARDS
- WINDSURF BOARDS
- KAYAKS
- SAILBOATS
- SNORKELING ACCESSORIES

*\*Weather and local authorities permitting*





# PUBLIC SPACES

THE POOL  
DECK 5



- INTIMATE, RELAXED, CASUALLY ELEGANT ATMOSPHERE
- INTUITIVE, RESIDENTIAL FEEL
- LOUNGE AND BAR OFFER A VARIETY OF ENTERTAINMENT EXPERIENCES
- ACTIVELY SOCIALIZE OR ENJOY PRIVACY
- PEACEFUL RETREAT BY DAY, SOCIAL SCENE BY NIGHT

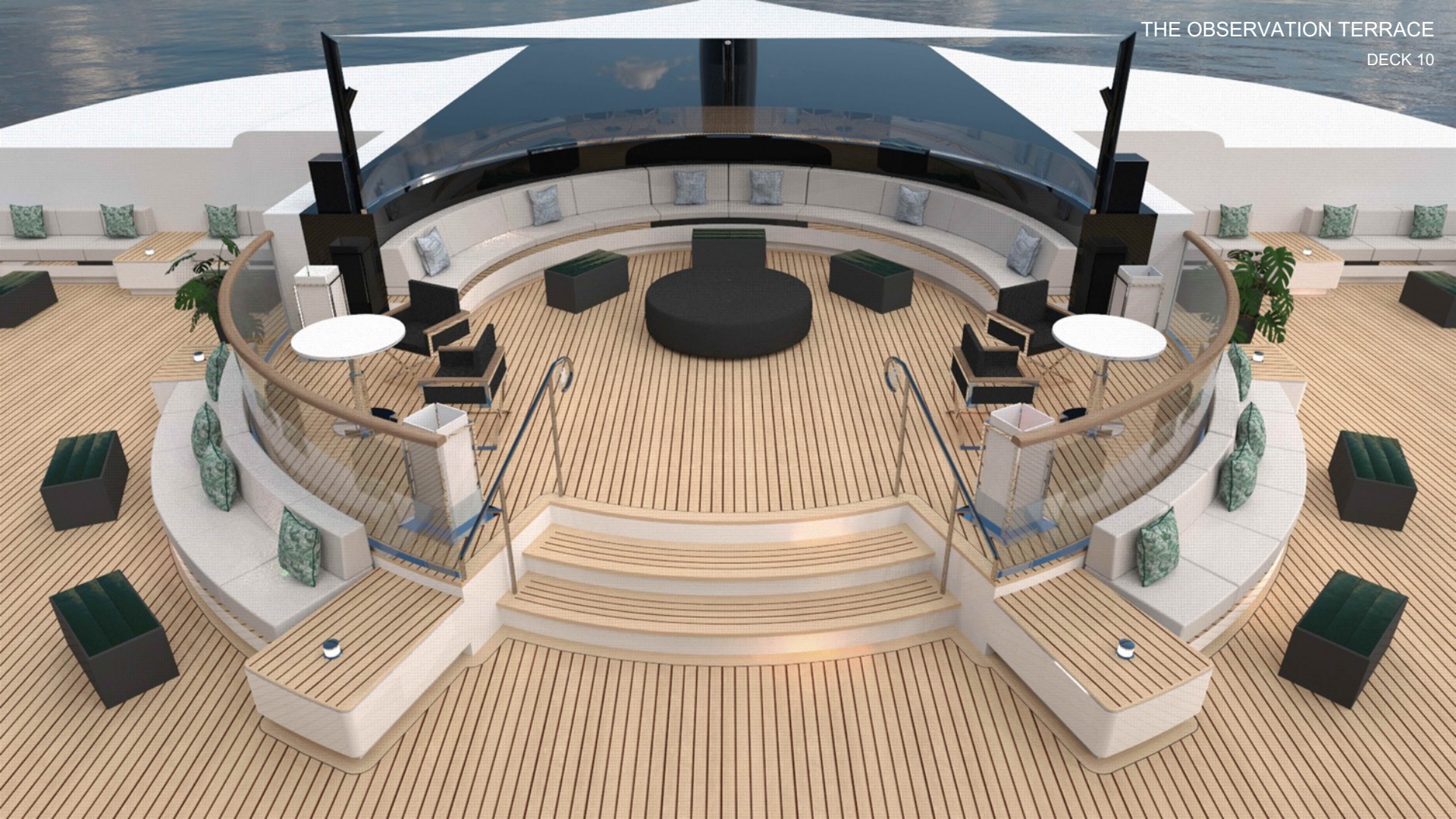






THE OBSERVATION  
TERRACE  
DECK 10













# SPA AND WELLNESS

- SPA DESIGNED AND OPERATED BY THE RITZ-CARLTON®
- INDOOR AND OUTDOOR TREATMENT ROOMS AND RELAXATION AREAS
- BEAUTY LOUNGE AND GENTLEMEN'S GROOMING SALON
  
- TECHNOGYM EQUIPMENT
- GROUP EXERCISE CLASSES
- PERSONAL TRAINING
- FITNESS ON DEMAND



# THE RITZ-CARLTON SPA OFFERINGS

Guests can escape to their own personal oasis at The Ritz-Carlton Spa to indulge in the scents and delights from around the world while enjoying a relaxing massage or a nourishing facial.

## SPA SERVICES:

- Massages
- Facials (for both ladies and gentlemen)
- Skin Treatments
- Salon Services
- Barber Services



An indulgence in a moment,  
a moment of connection or solitude,  
an awakening or an escape: the spa  
experience offers something  
different for everyone. The Spa  
experience aboard The Ritz-Carlton  
Yacht Collection invites you to indulge  
in scents and delights from around the  
world. Inspired by the destinations we  
visit and captivated by your needs,  
our treatments, essential oils, serums,  
retinol, the body and more: the spa  
delivers bliss, day in and day out, and  
into relaxation aboard your vessel at sea.

## Spa Menu

  
THE RITZ-CARLTON  
YACHT COLLECTION

SPA

# GYM OFFERINGS

In addition to the spa, the onboard Fitness Center is home to a health and wellness program integrating fitness and spa with lectures and nutrition that can be customized to fit guests' needs.

## FITNESS CENTER OFFERINGS:

- Personal Training
- Group Exercise Classes
- Private or Group Yoga Classes
- Fitness on Demand Access













# RITZ KIDS

- FAMILIES EXPLORING THE WORLD TOGETHER ARE WELCOME ABOARD
- DEDICATED SPACE ON BOARD FOR CHILDREN AGES 4 TO 12
- ENHANCED SERVICES AVAILABLE DURING HOLIDAYS AND SUMMER MONTHS

MORNING SESSION: 9:00AM – 12:00PM \$45

AFTERNOON SESSION: 1:00PM – 4:00PM \$45

EVENING SESSION: 6:00PM – 9:00PM \$65



# RITZ KIDS PROGRAMMING



The Ritz Kids program is geared toward children from ages 4 to 12. Four key pillars are designed to inspire natural curiosity and creativity and to engage their senses.

**OCEANS & MARINE LIFE:** Examining our relationship with water and marine life while enlivening a natural curiosity into the underwater world of sea creatures

Sample activities: Water Cycle Craft, Create a Creature

**DESTINATIONS AND THEIR CULTURES:** Celebrating the cultures from around the world through art, music, theatre and play

Sample activities: Culture and Clay, Mystery Detective

**OCEAN STEWARDSHIP AND SAILING:** Shining a light on traditional and modern sailing practices including navigation, marine communication and ship stability

Sample activities: Destination Navigation Chart, Ropes and Knots

**ENVIRONMENTAL RESPONSIBILITY:** Promoting our role in the health of our planet for the future including sustainability, resource consumption and protecting our ecosystem

Sample activities: Water Sampling Science Experiment, Yacht Sustainability Systems

# RELAXED PACE



- MORE OVERNIGHTS IN PORTS OF CALL
- MOST VOYAGES RANGE 7-10 NIGHTS
- ABILITY TO COMBINE BACK-TO-BACK VOYAGES WITHOUT REPEATING PORTS
- INTIMATE SIZE ALLOWS ACCESS TO COVETED YACHTING DESTINATIONS

# THE SHORE COLLECTION



CURATED IMMERSIVE EXPERIENCES TO  
SUIT VARIOUS INTERESTS AND ACTIVITY  
LEVELS

- ICONIC SIGHTS
- STIRRING THE SENSES
- CULTURAL CONNECTIONS
- ACTIVE EXPLORATIONS
- EPICUREAN EXPERIENCES

CONCIERGE ASHORE FOR CUSTOM  
ARRANGEMENTS OR PRIVATE EXCURSIONS

# ENTERTAINMENT AND ENRICHMENT

- Led by the Entertainment & Enrichment Director, onboard entertainment staff will feature an in-house quartet comprised of one pianist, one vocalist, one guitarist and one drum/sax musician.
- Partnerships with the local arts and music communities and discussions led by renowned experts and lecturers will bring local culture from shoreside to onboard.
- A detailed activities program will feature elements such as classic movies, themed dinners with curated entertainment and lectures and an engaging Ritz Kids children's program.
- A global network of world-renowned entertainers and enrichment artists will join the yacht for specific sailings to suit the regions we visit.



# SPECIAL OCCASION PACKAGES

## **WEDDINGS AND VOW RENEWALS - \$900 PER COUPLE / \$450 PER GUEST**

Our Wedding and Vow Renewal package allows guests to celebrate their special day with loved ones while onboard, with a ceremony officiated by the captain\* and pre- and post- ceremony reception and toast.

This package includes lunch or dinner at our Michelin-inspired specialty restaurant or in our Dining Privéé, bouquets and boutonnieres for the bridal party, live music and a personalized cake.

## **CELEBRATIONS - \$950 PER COUPLE**

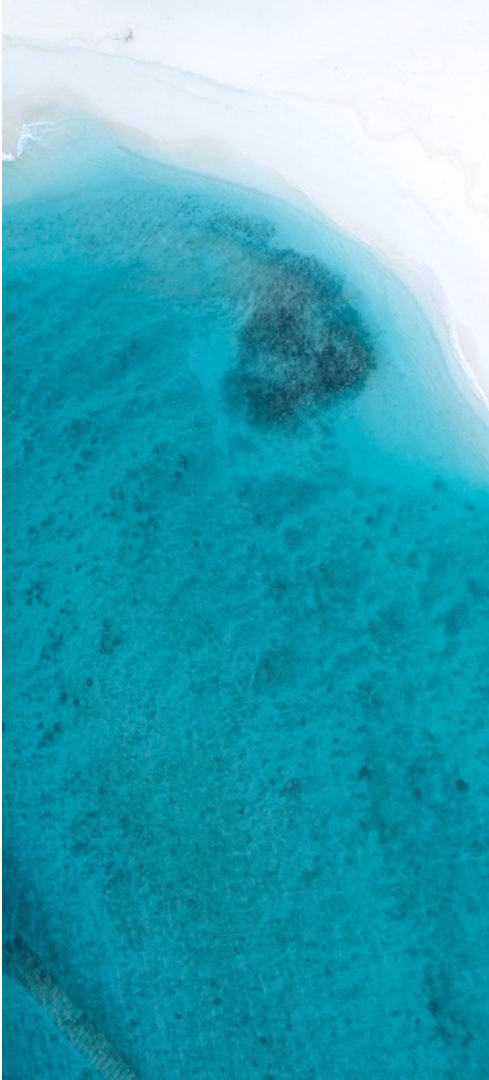
Couples traveling with us who are celebrating a special occasion such as an anniversary or honeymoon may purchase our Celebrations package which includes a bottle of champagne, special turndown amenities, a couple's massage at the onboard spa, and their choice of Epicurean Experience from The Shore Collection.

Packages can be booked 134 days prior to sailing.

For more information, please email [special.services@ritz-carltonyachtcollection.com](mailto:special.services@ritz-carltonyachtcollection.com)

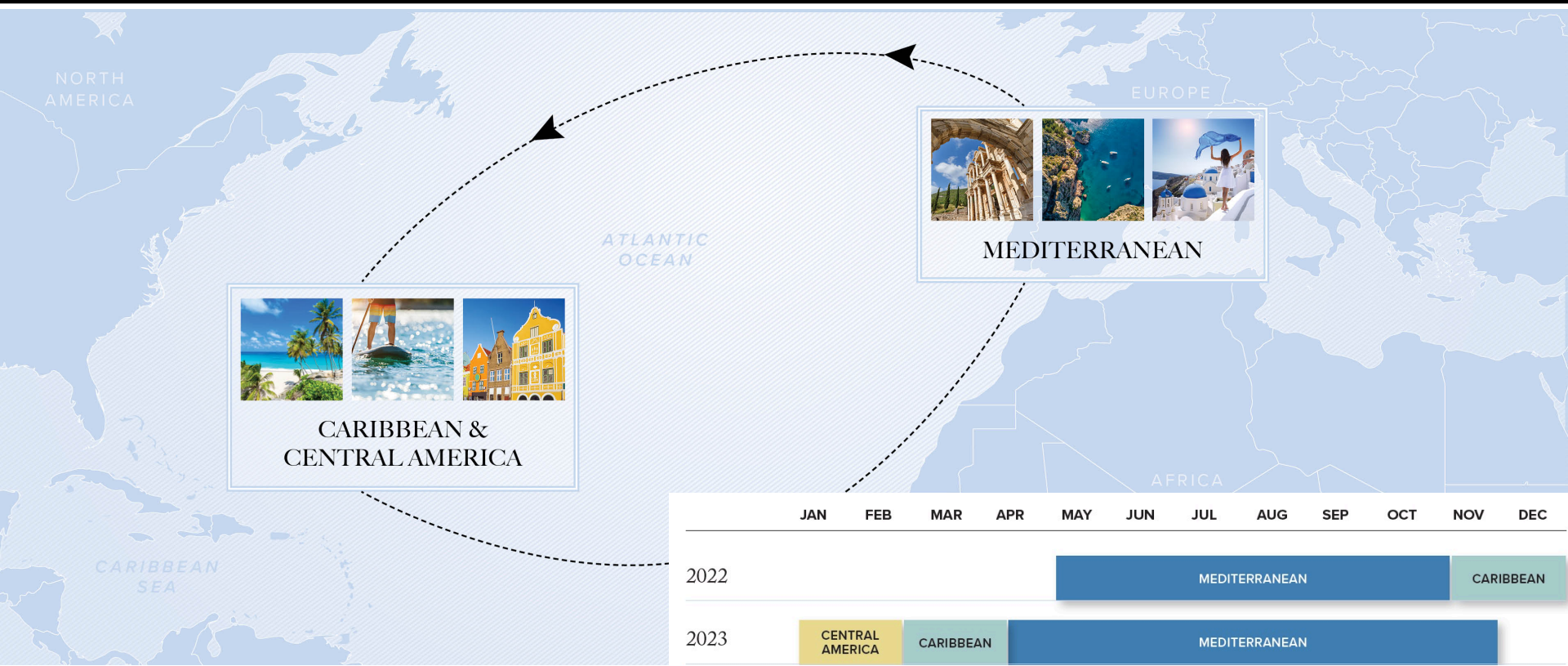
*\*The Ritz-Carlton Yacht Collection does not perform legally binding ceremonies on board.  
It is recommended for couples to hold a civil ceremony to ensure they meet local marriage law requirements.*





# ITINERARIES

# 2022-2023 SEASONS



# 2022 VOYAGE CALENDAR

## 2022 SEASON HIGHLIGHTS

ADRIATIC COAST | AMALFI COAST | AZORES | BALEARIC ISLANDS  
CARIBBEAN ISLANDS | GREEK ISLES | WINDWARD ISLANDS

### MEDITERRANEAN

DATE	NIGHTS	ITINERARY
MAY 6	11	LISBON TO BARCELONA
MAY 17	9	BARCELONA TO MARSEILLE
MAY 26	10	MARSEILLE TO ROME
JUN 5	5	ROME TO VALLETTA
JUN 10	8	VALLETTA TO ATHENS
JUN 18	7	ATHENS TO ATHENS
JUN 25	7	ATHENS TO VENICE
JUL 2	7	VENICE TO DUBROVNIK
JUL 9	5	DUBROVNIK TO VENICE
JUL 14	9	VENICE TO ATHENS
JUL 23	7	ATHENS TO VENICE
JUL 30	7	VENICE TO ATHENS
AUG 6	7	ATHENS TO ATHENS

AUG 13	7	ATHENS TO ISTANBUL
AUG 20	11	ISTANBUL TO ATHENS
AUG 31	10	ATHENS TO VENICE
SEP 10	7	VENICE TO ROME
SEP 22	9	ROME TO ROME
OCT 1	7	ROME TO ROME
OCT 8	7	ROME TO BARCELONA
OCT 15	7	BARCELONA TO NICE
OCT 22	7	NICE TO BARCELONA
OCT 29	7	BARCELONA TO LISBON



### CARIBBEAN

DATE	NIGHTS	ITINERARY
NOV 5	11	LISBON TO BARBADOS
NOV 17	5	BARBADOS TO BARBADOS
NOV 22	5	BARBADOS TO ST. MAARTEN
NOV 27	7	ST. MAARTEN TO BARBADOS
DEC 4	7	BARBADOS TO ST. MAARTEN
DEC 11	7	ST. MAARTEN TO SAN JUAN
DEC 18	10	SAN JUAN TO SAN JUAN
DEC 28	7	SAN JUAN TO BARBADOS



# 2023 MEDITERRANEAN SEASON



THE RITZ - CARLTON YACHT COLLECTION

# NEW! 2023 GREEK ISLES VOYAGES



THE RITZ-CARLTON YACHT COLLECTION

# 2023 VOYAGE CALENDAR

## 2023 SEASON HIGHLIGHTS

PANAMA | COSTA RICA | CARIBBEAN ISLANDS | WINDWARD ISLANDS | AMALFI COAST | AZORES BALEARIC ISLANDS | GREEK ISLES  
ADRIATIC COAST | CAPE VERDE | CANARY ISLANDS

### CENTRAL AMERICA

DATE	NIGHTS	ITINERARY
JAN 4	10	BARBADOS TO PANAMA CITY
JAN 14	7	PANAMA CITY TO PUERTO CALDERA
JAN 21	7	PUERTO CALDERA TO PUERTO CALDERA
JAN 28	7	PUERTO CALDERA TO PANAMA CITY
FEB 4	10	PANAMA CITY TO FORT LAUDERDALE

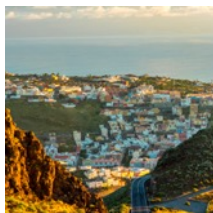
### CARIBBEAN

DATE	NIGHTS	ITINERARY
FEB 14	7	FORT LAUDERDALE TO FORT LAUDERDALE
FEB 21	7	FORT LAUDERDALE TO FORT LAUDERDALE
MAR 5	7	FORT LAUDERDALE TO SAN JUAN
MAR 12	7	SAN JUAN TO BARBADOS
MAR 19	7	BARBADOS TO BARBADOS
MAR 26	7	BARBADOS TO SAN JUAN
APR 7	7	SAN JUAN TO SAN JUAN
APR 14	13	SAN JUAN TO LISBON

### MEDITERRANEAN

DATE	NIGHTS	ITINERARY
APR 27	10	LISBON TO BARCELONA
MAY 7	10	BARCELONA TO ROME
MAY 17	7	ROME TO MARSEILLE
MAY 31	10	ROME TO VENICE
JUNE 24	7	ATHENS TO VALLETTA
JUL 1	7	VALLETTA TO ROME
JUL 8	7	ROME TO NICE
JUL 15	7	NICE TO BARCELONA
JUL 22	11	BARCELONA TO ROME
AUG 2	10	ROME TO VENICE
AUG 12	7	VENICE TO DUBROVNIK
AUG 24	9	VENICE TO ATHENS

SEP 2	7	ATHENS TO ATHENS
SEP 9	7	ATHENS TO ISTANBUL
SEP 16	11	ISTANBUL TO ATHENS
SEP 27	7	ATHENS TO ATHENS
OCT 4	11	ATHENS TO ROME
OCT 15	7	ROME TO BARCELONA
OCT 22	9	BARCELONA TO TENERIFE
OCT 31	7	TENERIFE TO TENERIFE
NOV 7	12	TENERIFE TO BARBADOS



# 2023 CHARTER OPPORTUNITIES

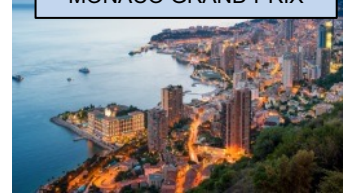


Fort Lauderdale Roundtrip  
February 28, 2023  
5 Nights



San Juan Roundtrip  
April 2, 2023  
5 Nights

MONACO GRAND PRIX



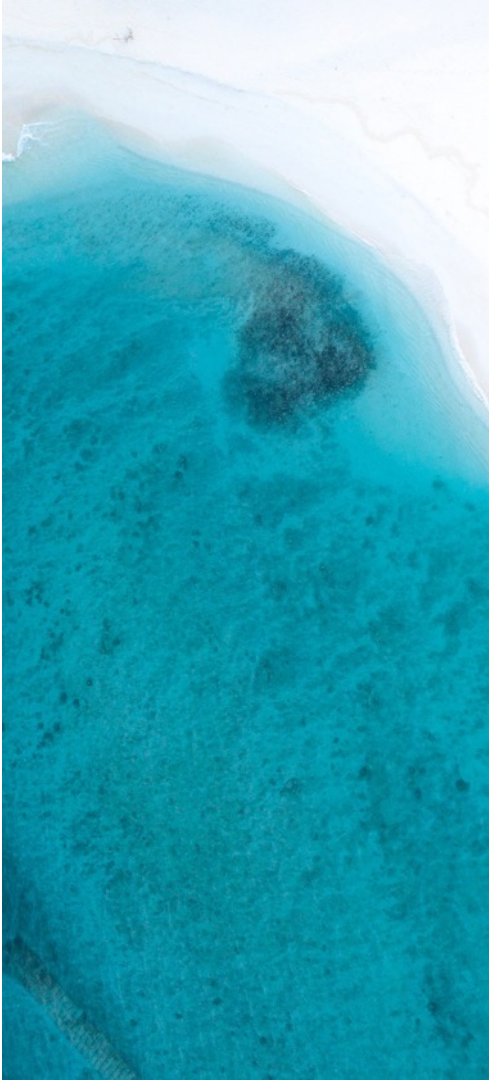
Marseille to Rome  
May 24, 2023  
7 Nights



Venice to Athens  
June 10, 2023  
7 Nights



Athens Roundtrip  
June 17, 2023  
7 Nights



# BUYOUTS, MEETINGS & GROUPS

# BOOKING WINDOW OVERVIEW

## FULL YACHT BUYOUTS / CHARTERS

- The Ritz-Carlton Yacht Collection employs a No-Walk Policy
- Select 2023 itineraries are hidden from the public for charter opportunities
- Customizable itineraries are available for 2024 and beyond
- A full yacht buyout / charter offers complete flexibility to customize every detail, from the voyage itinerary to excursions ashore and flexible suite configurations
- The Ritz-Carlton Yacht Collection is accepting full yacht buyout / charter requests where a minimum of five nights is required.

## INCENTIVE GROUPS

- The Ritz-Carlton Yacht Collection is now accepting incentive group requests for the 2022 and 2023 seasons
- Itineraries generally open for sale 18 months prior to the first sailing of that sail year
- A minimum of 10 suites can be accommodated for a smaller group or up to 30 suites can be accommodated for a larger gathering
- No more than two groups will be permitted per voyage
- A maximum of 30 suites per group ensures the comfort and enjoyment of all guests on the yacht

# FULL YACHT BUYOUTS/CHARTERS/MEETINGS

## WHY CHOOSE US?

- Inclusive fare for ease of budgeting
- Flexible, customizable itineraries, excursions and events
- Sleek yachts with impressive modern design and interiors
- Spacious, airy suites with endless views
- Inherently secure, exclusive, distraction-free environment
- Luxurious amenities and legendary personalized service
- Dining options from casual al fresco venues to Michelin-inspired cuisine
- Multiple destinations while only unpacking once

## CONSIDER OUR YACHTS FOR:

- Employee and sales incentives
- Meetings and conferences
- Customer and client appreciation
- Special group events, celebrations and milestones
- Accommodations for international sporting events, festivals, etc.



***Contact us to create your custom buyout quote***

# VENUE CAPACITY

- A stand-up reception can be held for all guests in the Observation Lounge or the bow of the yacht.
- All guests can be seated for dining at once in different venues. A dining event for all guests can be arranged on land.
- Multifunction space has various seating configurations for breakout sessions.

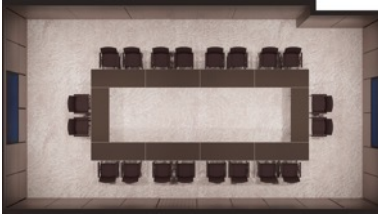
PUBLIC AREAS	LOCATION	APPROX. SIZE FEET <sup>2</sup>	APPROX. SIZE METERS <sup>2</sup>	SEATING CAPACITY	STANDING CAPACITY	STAND-UP RECEPTION
THE OBSERVATION TERRACE	DECK 10	4800	446	92 (+12 AFT)	200	
THE OBSERVATION LOUNGE	DECK 10	3100	288	90	150	■
THE HUMIDOR	DECK 10	115	35	14	14	
MISTRAL	DECK 8	4359	405	121	150	
BOW OF THE YACHT	DECK 6	3982	370	N/A	175	■
THE BAR	DECK 6	259	79	11	30	
S.E.A.	DECK 6	683	63.5	28	N/A	
TALAAAT NAM	DECK 6	1119	104	42	125	
TALAAAT NAM (AL FRESCO DINING)	DECK 6	1108	103	36	125	
THE POOL HOUSE	DECK 5	3132	291	92	N/A	
THE POOL	DECK 5	4187	389	78	150	
THE LIVING ROOM	DECK 4	6145	596	124	200	
THE MEETING ROOMS	DECK 4	559	52	35	45	
THE EVRIMA ROOM	DECK 4	4359	405	131	225	
DINING PRIVÉE	DECK 4	279	26	10	20	
THE MARINA TERRACE	DECK 3	1711	159	41 (+16 WITH PLATFORM)	60	
THE MARINA	DECK 3	1657	154	20	60	
THE MEETING ROOMS	BOARDROOM LAYOUT	CLASSROOM LAYOUT	U-SHAPE LAYOUT			
HALF ROOM CAPACITY	12	15	16			
WHOLE ROOM CAPACITY	20	35	32			

# MEETING SPACE

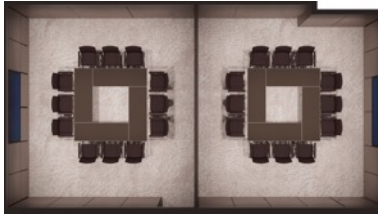
For groups looking to conduct meetings, gatherings or breakout sessions while on board, a multifunction meeting space will be available to reserve for no additional fee, with various options for seating configurations. A simple food and beverage setup will be provided, and additional catering can be ordered at an additional cost.

## BOARDROOM LAYOUT

WHOLE ROOM CAPACITY: 40

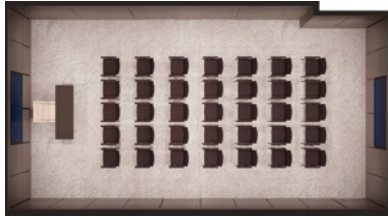


HALF ROOM CAPACITY: 18

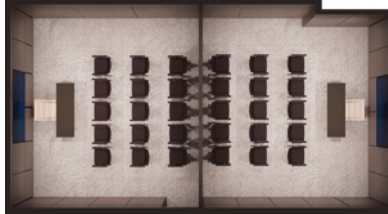


## CLASSROOM LAYOUT

WHOLE ROOM CAPACITY: 36



HALF ROOM CAPACITY: 18

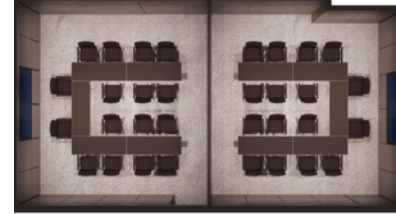


## U-SHAPE LAYOUT

WHOLE ROOM CAPACITY: 30



HALF ROOM CAPACITY: 15



# INCENTIVE GROUPS

- Examples of incentive groups include company sponsored events, meetings, or incentive trips, a group where one person pays, or a group that requires operational support.
- Rates are contracted and locked at signing.
- Minimum of ten suites is required and a maximum of 30 suites can be accommodated at double occupancy.
- For every ten suites confirmed, one complimentary tour conductor suite is earned. Max of two suites can be earned.

Group value added amenities include:

- \$300 yacht credit per suite to use toward shore excursions, specialty dining and more.
- Choice of either one, two-hour cocktail reception or two, one-hour cocktail receptions.

SCHEDULE	DEPOSIT %	CANCELLATION %
Upon execution	20% due	--
365 days prior to embarkation date	20% due	up to 20% initial suite count
270 days prior to embarkation date	20% due	up to 15% of current booked suites
180 days prior to embarkation date	20% due	up to 10% of current booked suites
120 days prior to embarkation date	20% due	up to 5% of current booked suites

# AUDIO/VISUAL CAPABILITIES

VENUE	AUDIO	VIDEO	LIGHTING	OTHER
OBSERVATION LOUNGE / TERRACE	Ceiling speakers, microphones, subwoofers, amplifiers	Projector, motorized screen, laptop	Outdoor moving lights for dance floor, floor uplights	iPad for control, DJ & Band input box
SPA & FITNESS	Ceiling speakers, microphones, aerobics subwoofer	Aerobics TV	--	--
MISTRAL	Ceiling speakers, outdoor subwoofer	Outdoor TV	--	Band input panel
S.E.A. / TALAAT NAM	Ceiling speakers, microphones, outdoor subwoofer	--	--	--
RITZ KIDS	Ceiling speakers	TV Display, HDMI input	--	--
MAIN POOL DECK	Exterior speakers, microphones, subwoofers, amplifiers	--	Moving lights, front light for band	iPad for control
THE POOL HOUSE	Ceiling speakers, microphones	--	Downlights	iPad for control
THE EVRIMA ROOM	Ceiling speakers, microphones	--	--	--
THE LIVING ROOM	Ceiling speakers, microphones, subwoofer	--	Downlights	iPad for control
THE MEETING ROOMS	Ceiling speakers, microphones, cinema subwoofers, amplifier	Cinema projector, 4K Blu-ray player, wireless presentation solution, 80" interactive Digital Board	-	iPad for control
THE MARINA	Ceiling speakers, microphones, subwoofers, amplifiers	--	--	--
THE OWNER'S SUITES	Ceiling speakers, subwoofers, amplifiers	TV Display 55", TV Display 42", Blu-ray player	--	--

# DINING HOURS

DINING VENUE	TYPE	BREAKFAST	LUNCH	DINNER
MISTRAL	OPEN SEATING	--	(At Sea) 11:30am – 2:30pm	6:00pm – 10:00pm
TALAAAT NAM	OPEN SEATING	--	(In Port): 12:00pm – 2:00pm (At Sea): 11:30am – 2:30pm	6:00pm – 10:00pm
THE POOL HOUSE	OPEN SEATING	(In Port): 6:30am – 10:00am (At Sea): 6:30am – 10:30am	11:30am – 2:30pm Poolside Bites: 11:30am – 5:00pm	(In Port): 5:00pm – 10:30pm (At Sea): 5:30 – 10:00pm Late Night Bites (In Port): 10:30pm – 1:00am Late Night Bites (At Sea): 10:00pm – 1:00pm
THE EVRIMA ROOM	OPEN SEATING	7:00am – 10:30am	(In Port): 11:30am – 2:00pm (At Sea): 12:00pm – 2:30pm	(In Port): 7:00pm – 10:00pm (At Sea): 5:30 – 10:00pm
S.E.A.	SPECIALTY*	--	Private Group Lunches only	6:00pm – 10:00pm
DINING PRIVÉE	SPECIALTY*	--	(In Port): 11:30am – 2:00pm (At Sea): 12:00pm – 2:30pm	(In Port): 7:00pm – 10:00pm (At Sea): 5:30 – 10:00pm
THE BAR	LIGHT BITES	--	(In Port): 12:00pm – 2:00pm (At Sea): 11:30am – 2:30pm	6:00pm – 10:00pm Late Night: 10:00pm – 1:00am
THE LIVING ROOM	LIGHT BITES	(In Port): 6:00am – 10:30am (At Sea): 7:00am – 10:30pm	11:00am – 2:00pm Afternoon Tea: 3:00pm – 4:30pm	5:30pm – 9:00pm Late Night Bites (In Port) 9:00pm – 12:00am Late Night Bites (At Sea, At Anchor): 9:00pm–1:00am
THE MARINA TERRACE	LIGHT BITES	(At Anchor): 7:00am – 10:00am Poolside bites: 11:30am - 5:00pm	(At Anchor): 11:30am – 2:30pm	(At Anchor): 5:00pm – 8:00pm
IN-SUITE DINING	OTHER	24 Hours		

## \*GROUP SPECIALTY DINING

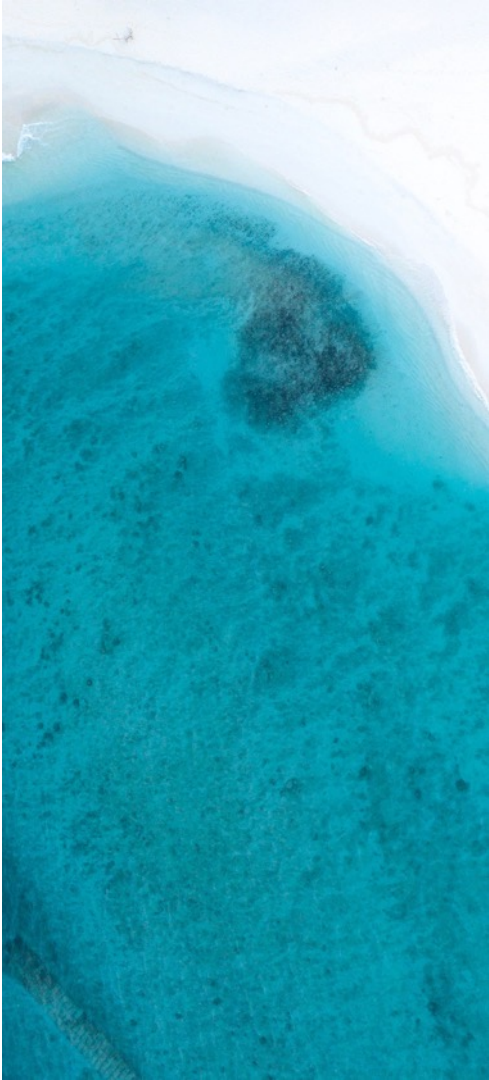
- Groups of up to 28 attendees can privatize S.E.A. for a three-course lunch inclusive of pre-selected fine wines and champagnes (\$175 per person)
- Groups of up to 10 attendees can privatize Dining Privée for a culinary experience with pre-selected wines and champagnes (\$1500 for the space)
- Both group specialty dining options require reservations in advance

# INCLUSIONS AND EXCLUSIONS

INCLUSIONS	PRIVATE OCEAN-VIEW TERRACES	COMPLIMENTARY MULTIPLE DINING OPTIONS	COMPLIMENTARY ALCOHOLIC & NON-ALCOHOLIC BEVERAGES	COMPLIMENTARY USE OF AUDIO/VISUAL EQUIPMENT
	24/7 ACCESS TO PERSONAL CONCIERGE	ONBOARD ENTERTAINMENT, ENRICHMENT & FITNESS	COMPLIMENTARY WI-FI	ONBOARD GRATUITIES
EXCLUSIONS	PORT TAXES & FEES – ITINERARY DEPENDENT	FUEL SUPPLEMENT (IF APPLICABLE)	SPECIALTY DINING IN S.E.A. AND DINING PRIVEE	SHORE COLLECTION EXCURSIONS
	PRE/POST CRUISE HOTEL, AIR, LUGGAGE, TRANSFERS	UPGRADED PRIVATE RESERVE WINES & SPIRITS	POTENTIAL REVENUE LOSS ASSESSMENT (IF APPLICABLE)	SPA SERVICES, SALON AND ONBOARD PURCHASES

# HEALTH & SAFETY

The Ritz-Carlton Yacht Collection will continue to monitor and follow the guidelines set forth by the ECDC, CDC and WHO to ensure the latest requirements are met to operate safely and to protect the health and safety of our guests, employees and the communities to which we sail. We appreciate your patience as we finalize these measures and are committed to sharing how these new protocols will be carried out in our daily operations as soon as possible.



# RESERVATIONS MANAGEMENT



## THE RITZ - CARLTON YACHT COLLECTION

### SIGN IN TO YOUR ACCOUNT

Login email

Password

Remember Me    [Forgot Password?](#)

SIGN IN

### JOIN NOW




- Update account information
- View reservation information
- Sign up to receive email communication

Need assistance? [Find answers here.](#)  
Travel Professionals, [log in here.](#)

JOIN

Region

FIND A CRUISE

LIVE CHAT SUPPORT 

REQUEST CALL

YACHT EXPERIENCE

DESTINATIONS

FIND A CRUISE

OFFERS & PROGRAMS

REQUEST E-BROCHURE

SAMANTHA (833) 999-7292



## THE RITZ-CARLTON YACHT COLLECTION

### MY COLLECTION

DASHBOARD

MY RESERVATIONS

MY PROFILE

CHANGE PASSWORD

LOGOUT

### DASHBOARD

*Need assistance? [Find answers here](#)*

#### My Reservations

[View all my reservations](#)

Booking Code	Voyage Code	Embarkation Port	Embarkation Date	Number Of Nights	Status Code
<a href="#">100003486</a>	11200215	Bridgetown	Feb 15, 2020	7	Paid in Full
<a href="#">1219009654</a>	11200926	Halifax, Nova Scotia	Sep 26, 2020	7	Reserved
<a href="#">1219009650</a>	11201114	San Juan	Nov 14, 2020	14	Paid in Full
<a href="#">1219009651</a>	11201212	Castries	Dec 12, 2020	15	Paid in Full

Hello

LIVE CHAT SUPPORT ↗

REQUEST CALL

YACHT EXPERIENCE DESTINATIONS FIND A CRUISE OFFERS & PROGRAMS REQUEST & BROCHURE

SAMANTHA (813) 999-7282

**THE RITZ-CARLTON  
YACHT COLLECTION**

MY YACHT ACCOUNT DASHBOARD MY RESERVATIONS MY PROFILE CHANGE PASSWORD LOGOUT

### MANAGE MY RESERVATION

**My Reservation**

Booking Code  
**1000003486**

Voyage Code	Embarkation Port	Embarkation Date	Number Of Nights	Insurance	Status Code
12000215	Bridgetown	Feb 15, 2020	7	No	Paid in Full
Suite	Guests	Suite Type			
506	Samantha Ortega Penelope Ortega	The Terrace Suites			

### GUEST INFORMATION

Samantha Ortega [Personal info](#)

Penelope Ortega [Personal info](#)

### ITINERARY

**PRE VOYAGE**

DAY	PORT	ARRIVE	DEPART	EXCURSIONS	MARKET EVENTS	DINING	SPA
Day 1 Feb 15, 2020	<a href="#">Bridgetown</a>		18:00	0	0	0	0
Day 2 Feb 16, 2020	<a href="#">Bequia</a>	13:00	00:00	1	0	0	0
Day 3 Feb 17, 2020	<a href="#">Bequia</a>	00:00	07:00	0	0	1	0
Day 3 Feb 17, 2020	<a href="#">Mayraro</a>	09:00	18:00	0	0	1	0
Day 4 Feb 18, 2020	<a href="#">Sailing Time</a>	00:00	00:00	0	0	0	0
Day 5 Feb 19, 2020	<a href="#">Willemstad</a>	08:00	23:59	1	1	0	0
Day 6 Feb 20, 2020	<a href="#">Sailing Time</a>	00:00	00:00	0	0	0	0
Day 7 Feb 21, 2020	<a href="#">Cartagena</a>	09:00	00:00	0	0	0	0
Day 8 Feb 22, 2020	<a href="#">Cartagena</a>	09:00		0	0	0	0

**POST VOYAGE**

Selecting a particular reservation will open the “Manage My Reservation” screen. Guests enter personal travel details such as passport, DOB, etc



## THE RITZ-CARLTON YACHT COLLECTION

## ITINERARY

## PRE VOYAGE ▾

DAY	PORT	ARRIVE	DEPART	EXCURSIONS	MAJOREE EVENTS	DINING	SPA
Day 1 Feb 15, 2020	<a href="#">Bridgetown</a> ▾		18:00	0	0	0	0
Day 2 Feb 16, 2020	<a href="#">Bequia</a> ▾	13:00	00:00	1	0	0	0
Day 3 Feb 17, 2020	<a href="#">Bequia</a> ▾	00:00	07:00	0	0	1	0
Day 3 Feb 17, 2020	<a href="#">Mayreau</a> ▾	09:00	18:00	0	0	1	0
Day 4 Feb 18, 2020	<a href="#">Sailing Time</a> ▾	00:00	00:00	0	0	0	0
Day 5 Feb 19, 2020	<a href="#">Willemstad</a> ▾	08:00	23:59	1	1	0	0
Day 6 Feb 20, 2020	<a href="#">Sailing Time</a> ▾	00:00	00:00	0	0	0	0
Day 7 Feb 21, 2020	<a href="#">Cartagena</a> ^	09:00	00:00	0	0	0	0

SHORE EXCURSIONS

DINING

SPA



AFTER SUNSET COCKTAILS AT LUNA BEACH RESORT

MORE INFO ▾

Day 8 Feb 22, 2020	<a href="#">Cartagena</a> ▾	09:00		0	0	0	0
--------------------	-----------------------------	-------	--	---	---	---	---

Below itinerary,  
guests can see the  
options to book:  
SHORE  
EXCURSIONS  
DINING  
SPA

LIVE CHAT SUPPORT ↗

# SHORE EXCURSION BOOKING PAGE


[REQUEST CALL](#) [YACHT EXPERIENCE](#) [DESTINATIONS](#) [FIND A CRUISE](#) [OFFERS & PROGRAMS](#) [REQUEST E-BROCHURE](#) SAMANTHA (833) 999-7292

### THE RITZ-CARLTON YACHT COLLECTION

Day 7 Feb 21, 2020 [Cartagena](#) ^ 09:00 00:00 0 0 0 0


SHORE EXCURSIONS **DINING** SPA

**After Sunset Cocktails at Luna Beach Resort** [LESS INFO](#) ^



**START TIME:** 7:00 PM [RESERVE](#)

**DURATION:** 2 hours

CATEGORY <b>EPICUREAN</b>	ACTIVITY  MEDIUM	FROM <b>USD \$0*</b> <small>* Reserve now and pay onboard.</small>
EXPERIENCES		

Latin ambience and tropical libations after sunset are yours to enjoy at the Luna Beach Resort, one of Colombia's most venerable luxury hotels. On the route from the yacht to the waterfront resort, your driver will share local history and lore while pointing out key sights and landmarks..

### SELECT GUESTS

Samantha Ortega  
 Penelope Ortega

[RESERVE](#)

Day 8 Feb 22, 2020 [Cartagena](#) v 09:00 0 0 0 0

POST VOYAGE v

[LIVE CHAT SUPPORT](#) ↗

# SHORE EXCURSION BOOKING PAGE

REQUEST CALL

YACHT EXPERIENCE DESTINATIONS FIND A CRUISE OFFERS & PROGRAMS REQUEST E-BROCHURE

SAMANTHA (833) 999-7292

THE RITZ-CARLTON YACHT COLLECTION

Day 7 Feb 21, 2020 Cartagena ^ 09:00 00:00 0 0 0 0

SHORE EXCURSIONS DINING SPA

After Sunset Cocktails at Luna Beach Resort

CONFIRM RESERVATION

Feb 21, 2020

PORT Cartagena

After Sunset Cocktails at Luna Beach Resort

- ✓ Samantha Ortega
- ✓ Penelope Ortega

CONFIRM RESERVATION

Cancel

RESERVE

ACTIVITY

MEDIUM

FROM USD \$0\*

\* Reserve now and pay onboard.

Shore Excursions bookings page. Same functionality for Dining and Spa.

Day 8 Feb 22, 2020 Cartagena v 09:00 0 0 0 0

POST VOYAGE v

LIVE CHAT SUPPORT ↗

# PRE-SAILING DOCUMENTS



## PRE-SAILING DOCUMENTATION PACKAGE

This package is to be mailed 45 days prior to sailing date. One package will be shipped per household with an email notification sent as part of the customer journey process.

The package includes:

- Personalized luggage stickers — four per guest. Guests are to attach these stickers to each luggage piece for stevedores to deliver to the appropriate suite upon embarkation.
- Welcome letter explaining the importance of the stickers
- Black folio housing the stickers and welcome letter
- Outer envelope for mailing/shipping

# PRE-SAILING DOCUMENTS

## PRE-SAILING GUIDE

Personalized and customized — this booklet will be sent as a hyperlink in the customer journey process and will be available for mobile as well.

Customization includes:

- Guest names
- Voyage / Itinerary
- Travel Agent / Direct Contact
- Flight details
- Suite highlights / amenities
- The Shore Collection bookings with option to book additional
- Spa appointments
- Dining reservations



**YOUR ITINERARY**

**GUESTS**  
 MR. WILLIAM SMITH  
 MS. JANE SMITH

**TRAVEL AGENT**  
 AUC Travel - Mr. Joe Tyler  
 502 W. Beach Rd.  
 Miami, FL 33140  
 (305) 564-1234

**VOYAGE**  
 VOYAGE 100434N  
 Valletta to Athens

**BOOKING NUMBER**  
 00000000

**VOYAGE INFORMATION**

VOYAGE	DATE EXTENSION	DURATION
100434N	The Signature Suite	70D

**DEPARTURE DATE** **HAUT** **DEPARTURE TIME**  
 Sun, Apr 26, 2020 Valletta, Malta 0:00 - 0:00am

**ARRIVAL DATE** **HAUT** **ARRIVAL TIME**  
 Sun, May 3, 2020 Athens (Piraeus), Greece 7:00am

**FLIGHT INFORMATION**

AIRLINE	FLY #	DEPART	ARRIVE	TIME
Lufthansa	FR 428	JFK / New York	Sat, Apr 25, 2020	Dep. 6:00am
		PAR / Frankfurt	Sun, Apr 26, 2020	Arr. 5:30am
Lufthansa	FR 1276	MAD / Frankfurt	Sun, Apr 26, 2020	Dep. 10:30am
		M.A. / Madrid	Sun, Apr 26, 2020	Arr. 10:40am

**VALLETTA TO ATHENS**

They have both port companies out of the Republic. The ship is a 100% owned and operated by the company. The manager of an award-winning company can be seen from the sailing on the ship's website.

**STAYS**

STAY	DATE	PORT
01	Sun, Apr 26, 2020	Valletta, Malta
02	Sun, Apr 26, 2020	Athens, Greece
03	Sun, Apr 26, 2020	Athens, Greece

**STAYS**

STAY	DATE	PORT
01	Sun, Apr 26, 2020	Valletta, Malta
02	Sun, Apr 26, 2020	Athens, Greece
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STAY	DATE	PORT
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**STAYS**

STAY	DATE	PORT
01	Sun, Apr 26, 2020	Valletta, Malta
02	Sun, Apr 26, 2020	Athens, Greece
03	Sun, Apr 26, 2020	Athens, Greece

**YOUR SUITE HIGHLIGHTS**

**MR. WILLIAM SMITH**  
**MS. JANE SMITH**

Designed for the comfort of luxury breakfast, each with its own terrace, the suite's side experience is unrivaled at sea.

**MAJESTIC OCEAN VIEWS**

- Private terrace overlooking the ocean

**SPACIOUS SUITE ACCOMMODATIONS**

- Luxury custom king bed
- Wardrobe
- Double vanity bathroom

**DEDICATED PERSONAL CONCIERGE**

- Dedicated Personal Concierge in your single onboard touch point to arrange a seamless, seamless journey from beginning to end
- 24-hour in-suite dining, express machine, complimentary coffee and tea, and a refrigerator personalized to your preferences

**ACCOMMODATIONS**

**BED & BATH**

- Luxury custom king bed sleep system
- Double vanity bathroom
- Modern, sleek bathtub with separate shower
- Luxury bed and bath linens provided exclusively for The Ritz-Carlton Yacht Collection

**SUITE FEATURES**

- Private, spacious terrace overlooking the ocean
- Luxurious and modern living and dining area
- Convertible sleep sofa

**SIZES**

Suite: 476 SQ FT | 44 SQ M  
 Terrace: 101 SQ FT | 9 SQ M

**SERVICES AND AMENITIES**

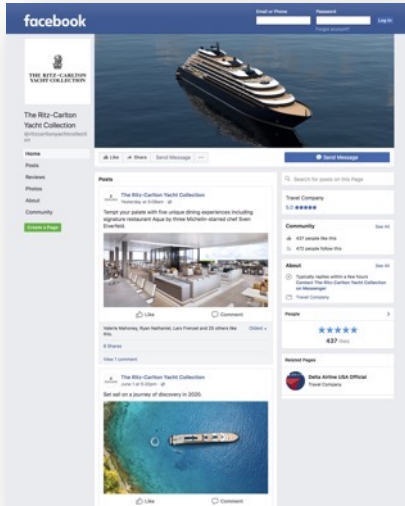
- 24-hour in-suite dining
- Luxury bath amenities & individual robe and slippers
- Complimentary WiFi
- Choice of complimentary cocktail bottle of Champagne or wine upon arrival
- Express check-in with complimentary coffee and tea
- Discrete flat screen smart television
- In-suite safe
- Vanity mirror
- Hair dryer
- High-quality pillows, upon request
- 220V and 110V outlets, as well as USB charging capabilities

**TO VIEW VIDEO AND ADDITIONAL IMAGES, CLICK HERE**

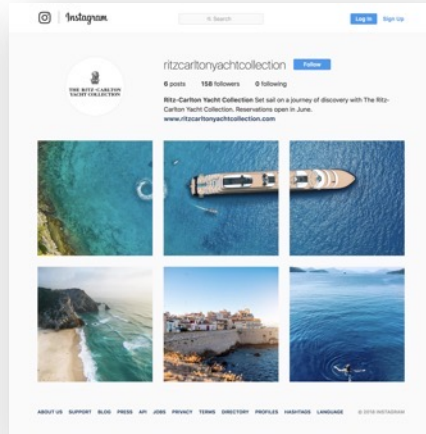
# FOLLOW US ON SOCIAL



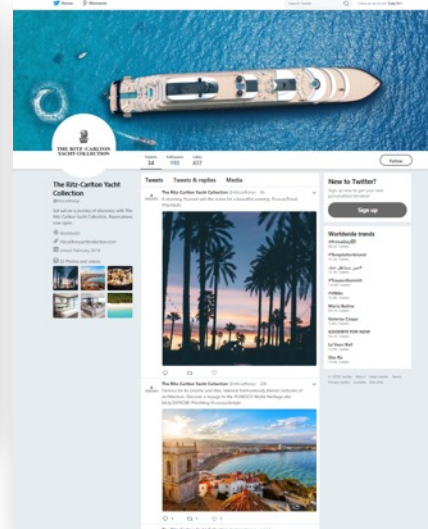
@ritzcarltonyachtcollection



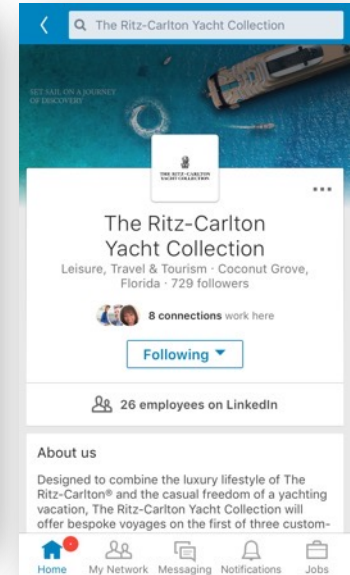
@ritzcarltonyachtcollection



@ritzcarltonyc



The Ritz-Carlton Yacht Collection





THANK YOU